

Zijin Mining Group - H (2899 HK)

Overweight

Price: HK\$2.57

29 Apr 2016

Price Target: HK\$2.50

PT End Date: 31 Dec 2016

1Q16 results miss - Cancels A-share placement

Zijin Mining (Zijin) announced a disappointing 1Q16 NP of Rmb64m, -85% y/y, a significant miss to Street consensus. The weak result was impacted by hedging and gold leasing losses of Rmb483m. That said, underlying operation continues to perform as unit costs fell and sales volumes are on track to achieve FY16 targets. Separately, Zijin cancelled its A-share placement which, in our view, reduces the company's financial flexibility and M&A growth potential. The shares have rallied 50% from their late January low and +26% YTD, outperforming the broader market (HSCEI -7% YTD). We are OW.

- 1Q16 significant miss, bottom line hit by hedging loss and gold leasing.** Zijin reported 1Q16 NP of Rmb64m, -85% y/y (4Q15 net loss Rmb36m), a significant miss against Streets consensus FY16 NP of Rmb2.04bn. Excluding Rmb23m of government grant, Rmb28.8m of non-hedging fair value gain and other non-recurring items, 1Q16 core NP was Rmb48m, -89% y/y (-90% q/q). Zijin continued to report strong volume growth with 1Q16 mined gold output increased to 10.3t, +24% y/y (flat q/q), mined copper increased to 41.7kt, +12% y/y (+32% q/q), mined zinc output climbed to 59kt, +52% y/y (+21% q/q). Revenue climbed to Rmb19.4bn, +22% y/y (+48% q/q), primarily driven by increased refinery gold revenue (+23% y/y, +70% q/q) and mined gold revenue (+36% y/y, +17% q/q). Group GP% improved to 10% (1Q15 9%, 4Q15 6%) as mined gold unit cost (-4% y/y, +8% q/q) and mined copper unit cost (-14% y/y, -31% q/q) fell. Selling expense fell (-3% y/y), due to lower iron ore concentrate shipment and transportation costs. Admin expense increased (+13% y/y, -18% q/q) driven by new projects and acquisitions. Finance cost increased to Rmb278m (+60% y/y, +15% q/q) as a result of lower capitalized interest and increased borrowing. Zijin's 1Q16 bottom line was heavily hit by investment loss of Rmb483m, against 1Q15 Rmb174m gain (4Q15 Rmb451m gain), driven by hedging loss and gold leasing loss.
- FCF negative, net-gearing fell.** Zijin reported 1Q16 negative FCF of Rmb325m, against 1Q15 +Rmb446m (4Q15 +Rmb2.97bn), as OCF fell (-68% y/y, -91% q/q). Net gearing (ND/E) improved to 68% (FY15 74%). Meanwhile, ND/EBITDA increased to 4.5x (FY15 3.7x) and interest coverage ratio (EBITDA/finance expense) fell to 4.3x (FY15 6.8x) due to lower EBITDA profits.
- Rmb9bn A-share placement termination reduces acquisition war chest.** In a separate announcement, Zijin announced the termination of the Rmb9bn non-public issuance of A-shares. The company cited that the termination was due to drastic changes in the market since 2H15, and investments in most of the projects to be invested by the proceeds raised in the placement have been completed. Despite having minimal impact to Zijin's operation, we view the news as negative as it reduces Zijin's financial flexibility and available resource to fund M&A growth. If the A-share placement was proceeded, we estimate Zijin's net gearing could improve to 31% (from 68%) and the company could realize c.Rmb300m annual saving in interest expense.
- 1H16 results impacted by metals prices volatility.** The company did not provide any update to its FY16 target. But the company stated that due to YTD volatility in gold, copper and zinc prices, 1H16 results will be significantly impacted. Zijin is on track to deliver its FY16 output target with 1Q16 mined gold output of 10.3t (24% of FY16 target), mined copper output of 41.7kt (27% of FY16 target) and mined zinc of 58.6kt

(22% of FY16 target). 2QTD16 metals prices improved with gold prices increased +4.6% q/q, copper +2.2% q/q and zinc +8.4% q/q, which point to a better start of 2Q.

Impact

We expect the market to be disappointed by Zijin's 1Q16 results miss and the termination of A-share placement. That said, with gold prices nearing USD1300/oz, the share price reaction will likely be muted.

Table 2: Zijin's quarterly financial summary

Profit and loss											QoQ%	YoY%	
Rmb Mn	1Q14	2Q14	3Q14	4Q14	2014	1Q15	2Q15	3Q15	4Q15	2015	1Q16	1Q16	1Q16
Operating income	10,762	13,224	16,615	18,160	58,761	15,896	22,937	22,365	13,106	74,304	19,398	48%	22%
Operating costs	-9,267	-10,835	-14,139	-16,641	-50,882	-14,334	-20,681	-20,849	-12,144	-68,008	-17,195	42%	20%
Taxes & surcharge	-161	-216	-242	-219	-838	-201	-215	-198	-196	-810	-204	4%	2%
Gross profit	1,334	2,173	2,234	1,300	7,040	1,361	2,041	1,319	765	5,486	1,998	161%	47%
Selling expenses	-97	-213	-310	-286	-906	-194	-198	-158	-142	-692	-189	33%	-3%
Admin expenses	-521	-586	-540	-529	-2,175	-617	-555	-599	-850	-2,621	-700	-18%	13%
Impairment on assets	-45	-3	-66	-249	-363	-50	-32	-24	-364	-471	3	nm	nm
(Loss)/gain on fair value change	107	-411	392	-229	-141	204	133	-221	-242	-126	-296	22%	nm
Investment income	150	150	7	444	751	174	242	490	451	1,357	-483	nm	nm
Non OP income	28	44	42	123	237	39	63	47	269	419	33	-88%	-15%
Non OP expenses	-52	-72	-58	-191	-373	-27	-81	-34	-135	-277	-33	-76%	20%
EBIT	904	1,083	1,700	383	4,071	890	1,614	820	-247	3,076	333	nm	-63%
Financial expenses	-127	-122	-271	-247	-768	-174	-260	-269	-242	-946	-278	15%	60%
Share of profits of associates	46	66	-49	-42	21	-109	-53	-111	229	-44	55	-76%	nm
PBT	823	1,026	1,380	94	3,324	606	1,300	439	-260	2,086	111	nm	-82%
Income tax	-240	-247	-365	163	-689	-201	-296	-171	-76	-743	-29	-62%	-86%
Minority interest	-63	-191	-156	119	-290	10	-78	82	300	313	-18	nm	nm
Net Profit	521	589	860	376	2,345	415	926	351	-36	1,656	64	nm	-85%
Non-recurring items (after tax)	-76	-10	-73	-248	-409	-36	-6	-29	-491	-562	16	nm	nm
Of which: Government grants	18	20	33	91	162	23	53	34	73	184	23	-68%	-1%
Core NP	597	598	933	624	2,754	451	932	380	455	2,218	48	-90%	-89%
Margin													
Gross profit	12%	16%	13%	7%	12%	9%	9%	6%	6%	7%	10%	4.5pps	1.7pps
EBIT	8%	8%	10%	2%	7%	6%	7%	4%	-2%	4%	2%	3.6pps	-3.9pps
Net profit	5%	4%	5%	2%	4%	3%	4%	2%	0%	2%	0%	0.6pps	-2.3pps
Tax rate	29%	24%	26%	-173%	21%	33%	23%	39%	-29%	36%	26%	55.5pps	-7.0pps
Interest cover	12.1	14.1	8.8	4.3	8.8	9.5	9.1	5.9	2.7	6.8	4.3	59%	-55%
Cash flow													
Operating CF	605	1,159	1,070	3,486	6,321	1,393	2,459	1,547	4,871	10,269	442	-91%	-68%
Investment CF	-1,886	-2,470	-1,411	-3,485	-9,252	-1,850	-2,254	-2,840	-1,748	-8,693	-1,715	-2%	-7%
Capex	-952	-1,461	-1,238	-2,570	-6,221	-946	-984	-1,022	-1,905	-4,858	-767	-60%	-19%
FCF	-347	-303	-168	917	100	446	1,474	525	2,966	5,411	-325	nm	nm
Cash from futures settlement					634					1,958			
FCF exclude futures settlement					-534					3,453			
Ratios													
Net Debt/Equity	37%	41%	47%	54%	54%	55%	54%	67%	74%	74%	68%	-6.0pps	12.9pps
ND/EBITDA	2.0	2.0	1.7	4.2	2.7	2.8	1.8	3.5	9.1	3.7	4.5	-50%	63%
Current Ratio	0.9	0.8	0.9	0.8	0.8	0.8	0.7	0.8	0.7	0.7	0.7	6%	-13%
Quick Ratio	0.5	0.4	0.4	0.4	0.4	0.4	0.4	0.4	0.3	0.3	0.5	34%	12%

Inventory T/O Days	86	84	69	57	74	65	45	44	82	59	57	-30%	-12%
AR T/O Days	7	6	5	6	8	8	7	5	6	4	8	27%	-1%
AP T/O Days	44	42	30	22	29	25	19	17	33	24	23	-31%	-8%
Conversion Days	49	49	43	41	53	48	33	33	55	39	42	-24%	-12%
ROA	6.2%	7.2%	10.2%	4.5%	7.0%	4.9%	11.4%	4.3%	-0.5%	5.2%	0.2%	0.7pps	-4.7pps
ROE	3.0%	3.2%	5%	2%	3%	2.2%	4.8%	2%	0%	2%	0%	0.2pps	-2.1pps

Source: company data, J.P. Morgan

Table 3: Zijin operational summary

	1Q14	2Q14	3Q14	4Q14	2014	1Q15	2Q15	3Q15	4Q15	2015	1Q16	QoQ 1Q16	YoY 1Q16
Sales volume													
Mined gold (t)	6.8	9.0	8.4	9.5	33.8	7.6	9.4	9.2	9.4	35.6	10.4	10%	37%
Refinery gold (t)	19.1	24.6	36.4	45.0	125.1	37.9	68.8	74.1	29.3	210.2	45.7	56%	21%
Mined silver (t)	31.0	41.5	46.2	52.8	171.6	46.2	55.2	58.7	52.0	212.0	49.8	-4%	8%
Mined copper (kt)	28.9	39.2	30.8	37.9	136.8	34.6	42.7	41.8	32.1	151.2	40.5	26%	17%
Refinery copper (kt)	51.4	58.6	60.7	64.3	234.9	66.2	66.9	54.1	71.4	258.6	97.0	36%	46%
Mined zinc (kt)	16.7	24.5	29.1	26.1	96.4	32.0	36.0	48.3	61.0	177.2	63.2	4%	98%
Refinery zinc (kt)	53.3	43.1	54.8	56.1	207.3	54.2	55.4	48.0	60.0	217.5	56.5	-6%	4%
Iron concentrates (mt)	0.1	1.2	1.0	0.4	2.8	0.2	0.6	-0.1	0.2	0.9	0.5	100%	191%
ASP (ex-VAT)													
Mined gold (RMB/g)	243	237	236	215	232	225	217	211	209	215	223	7%	-1%
Refinery gold (Rmb/g)	259	258	254	235	249	246	226	239	230	235	251	9%	2%
Mined silver (RMB/g)	2.53	2.43	2.83	2.16	2.47	2.20	2.13	2.16	2.16	2.16	2.02	-6%	-8%
Mined copper (RMB/t)	36,582	35,690	36,297	34,928	35,804	30,241	31,466	28,082	25,827	29,052	25,697	-1%	-15%
Refinery copper (RMB/t)	41,906	42,030	42,982	40,655	41,872	36,071	37,659	34,073	31,762	34,874	30,579	-4%	-15%
Mined zinc (RMB/t)	7,611	7,514	8,579	8,599	8,146	8,219	8,319	6,000	6,916	7,186	6,057	-12%	-26%
Refinery zinc (RMB/t)	12,728	12,934	14,202	14,396	13,612	13,775	14,042	12,725	11,566	13,002	11,567	0%	-16%
Iron concentrates (RMB/t)	666	533	546	479	535	501	379	-6	326	419	404	24%	-19%
Revenue (RMBm)													
Mined gold	1,657	2,135	1,995	2,049	7,836	1,705	2,034	1,945	1,975	7,659	2,313	17%	36%
Refinery gold	4,944	6,360	9,255	10,570	31,128	9,312	15,546	17,701	6,749	49,307	11,476	70%	23%
Mined silver	78	101	131	114	424	102	117	127	112	458	101	-10%	-1%
Mined copper	1,058	1,398	1,119	1,325	4,899	1,045	1,343	1,174	829	4,392	1,042	26%	0%
Refinery copper	2,153	2,462	2,608	2,615	9,837	2,388	2,519	1,843	2,268	9,018	2,965	31%	24%
Mined zinc	127	184	250	224	785	263	299	290	422	1,274	383	-9%	46%
Refinery zinc	679	557	778	808	2,822	746	777	611	694	2,828	654	-6%	-12%
Iron concentrates	77	665	567	205	1,514	78	227	0	73	379	182	148%	135%
Others	1,335	1,574	1,918	2,293	7,121	258	3,677	(4,929)	7,318	6,324	282	-96%	9%
Less: internal sales	(1,347)	(2,211)	(2,007)	(2,042)	(7,606)	0	(3,604)	3,604	(7,334)	(7,334)	0	nm	nm
Total	10,762	13,224	16,615	18,160	58,761	15,896	22,937	22,365	13,107	74,305	19,398	48%	22%
Unit cost													
Mined gold (RMB/g)	153	146	144	135	144	145	135	135	130	136	140	8%	-4%
Refinery gold (Rmb/g)	257	257	253	235	248	245	225	239	230	234	248	8%	1%
Mined silver (RMB/g)	1.79	1.42	1.73	1.58	1.62	1.54	1.48	1.56	1.45	1.51	1.19	-18%	-23%
Mined copper (RMB/t)	17,007	17,525	16,666	22,016	18,467	17,991	15,054	15,904	22,320	17,504	15,427	-31%	-14%
Refinery copper (RMB/t)	43,544	41,205	39,981	41,171	41,391	36,463	35,763	34,793	30,326	34,238	29,036	-4%	-20%
Mined zinc (RMB/t)	2,793	3,570	3,389	4,043	3,509	4,194	4,279	2,874	4,044	3,800	3,352	-17%	-20%
Refinery zinc (RMB/t)	12,678	12,801	12,700	13,645	12,971	13,353	13,102	12,619	11,385	12,584	10,712	-6%	-20%
Iron concentrates (RMB/t)	223	195	138	290	189	194	155	-22	144	173	152	6%	-22%
Cost of sales (RMBm)													
Mined gold	1,046	1,317	1,220	1,279	4,862	1,103	1,264	1,243	1,223	4,833	1,451	19%	32%

Refinery gold	4,908	6,334	9,218	10,593	31,053	9,282	15,510	17,686	6,753	49,232	11,351	68%	22%
Mined silver	55	59	80	83	278	71	82	92	75	320	59	-21%	-17%
Mined copper	492	687	514	835	2,527	622	643	665	717	2,646	625	-13%	1%
Refinery copper	2,237	2,413	2,426	2,648	9,724	2,414	2,393	1,882	2,165	8,854	2,815	30%	17%
Mined zinc	47	88	99	105	338	134	154	139	247	673	212	-14%	58%
Refinery zinc	676	551	696	765	2,689	723	725	606	683	2,737	606	-11%	-16%
Iron concentrates	26	243	143	124	536	30	93	2	32	157	69	112%	129%
Less: internal sales	-220	-856	-257	207	-1,126	-45	-182	-1,465	249	-1,444	8	-97%	nm
Total	9,267	10,835	14,139	16,641	50,882	14,334	20,681	20,849	12,144	68,008	17,195	42%	20%
Gross Margin													
Mined gold	36.9%	38.3%	38.9%	37.6%	38.0%	35.3%	37.8%	36.1%	38.1%	36.9%	37.3%	-0.8pps	1.9pps
Refinery gold	0.7%	0.4%	0.4%	-0.2%	0.2%	0.3%	0.2%	0.1%	-0.1%	0.2%	1.1%	1.1pps	0.8pps
Mined silver	29.2%	41.3%	38.7%	26.9%	34.4%	30.0%	30.2%	27.6%	32.9%	30.1%	41.1%	8.1pps	11.1pps
Mined copper	53.5%	50.9%	54.1%	37.0%	48.4%	40.5%	52.2%	43.4%	13.6%	39.7%	40.0%	26.4pps	-0.5pps
Refinery copper	-3.9%	2.0%	7.0%	-1.3%	1.1%	-1.1%	5.0%	-2.1%	4.5%	1.8%	5.0%	0.5pps	6.1pps
Mined zinc	63.3%	52.5%	60.5%	53.0%	56.9%	49.0%	48.6%	52.1%	41.5%	47.1%	44.7%	3.1pps	-4.3pps
Refinery zinc	0.4%	1.0%	10.6%	5.2%	4.7%	3.1%	6.7%	0.8%	1.6%	3.2%	7.4%	5.8pps	4.3pps
Iron concentrates	66.5%	63.5%	74.7%	39.4%	64.6%	61.3%	59.2%	-256%	55.9%	58.6%	62.3%	6.4pps	1.1pps
Gross profit (RMBm)													
Mined gold	611	818	775	770	2,974	603	770	702	752	2,827	862	15%	43%
Refinery gold	36	26	36	-23	75	29	36	14	-4	76	125	nm	329%
Mined silver	23	42	51	31	146	31	35	35	37	138	41	12%	35%
Mined copper	566	712	605	490	2,372	423	701	509	113	1,746	416	270%	-2%
Refinery copper	-84	48	182	-33	113	-26	127	-39	103	164	150	46%	nm
Mined zinc	80	97	151	119	447	129	145	151	175	600	171	-3%	33%
Refinery zinc	3	6	82	42	133	23	52	5	11	91	48	343%	112%
Iron concentrates	51	422	424	81	978	48	135	-1	41	222	114	177%	139%
Others	48	3	-74	-175	-198	102	41	-58	-461	-376	71	nm	-31%
Total	1,334	2,173	2,233	1,300	7,040	1,361	2,041	1,319	766	5,487	1,998	161%	47%

Source: company data, J.P. Morgan

Investment Thesis

Zijin is China's second-largest gold and copper miner. Within our gold coverage, the company is most vulnerable to the copper price shock, with gold and copper (from its mines and byproduct credits) accounting for 77% and 18% of its revenue, respectively. The company has been growing its resource portfolio through M&A with major acquisitions in copper and gold assets announced in 2015. We believe the company's effort over recent years to replenish gold assets and reduce costs will help it better weather the commodity storm - maintain an OW rating on Zijin's strong volume growth.

Valuation

Our Dec-16 price target for Zijin-H is HK\$2.5/share is based on a blended average of P/BV-ROE valuation, EV/EBITDA multiple, P/E multiple, DCF-based NPV and EV/reserve method.

Risks to Rating and Price Target

- **Upside risk:** Stronger-than-expected gold prices, better-than-expected cost performance, faster-than-expected production growth, ongoing share buybacks, higher dividend distribution and M&As.
- **Downside risk:** Weaker-than-expected gold prices, higher-than-expected cost pressure, slower-than-expected production growth, worse-than-expected working capital control, higher-than-expected capex requirement.

“慧博资讯”是中国领先的投研数据分享平台

点击进入  <http://www.hibor.com.cn>

Asia Metals and Mining

AC

Daniel Kang

(852) 2800 8570

daniel.kang@jpmorgan.com

Bloomberg JPMA KANG <GO>

Michael W Ng

(852) 2800 8561

michael.w.ng@jpmorgan.com

J.P. Morgan Securities (Asia Pacific) Limited

www.jpmorganmarkets.com

Analyst Certification: The research analyst(s) denoted by an “AC” on the cover of this report certifies (or, where multiple research analysts are primarily responsible for this report, the research analyst denoted by an “AC” on the cover or within the document individually certifies, with respect to each security or issuer that the research analyst covers in this research) that: (1) all of the views expressed in this report accurately reflect his or her personal views about any and all of the subject securities or issuers; and (2) no part of any of the research analyst's compensation was, is, or will be directly or indirectly related to the specific recommendations or views expressed by the research analyst(s) in this report. For all Korea-based research analysts listed on the front cover, they also certify, as per KOFIA requirements, that their analysis was made in good faith and that the views reflect their own opinion, without undue influence or intervention.

J.P. Morgan does and seeks to do business with companies covered in its research reports. As a result, investors should be aware that the firm may have a conflict of interest that could affect the objectivity of this report. Investors should consider this report as only a single factor in making their investment decision.

Important Disclosures

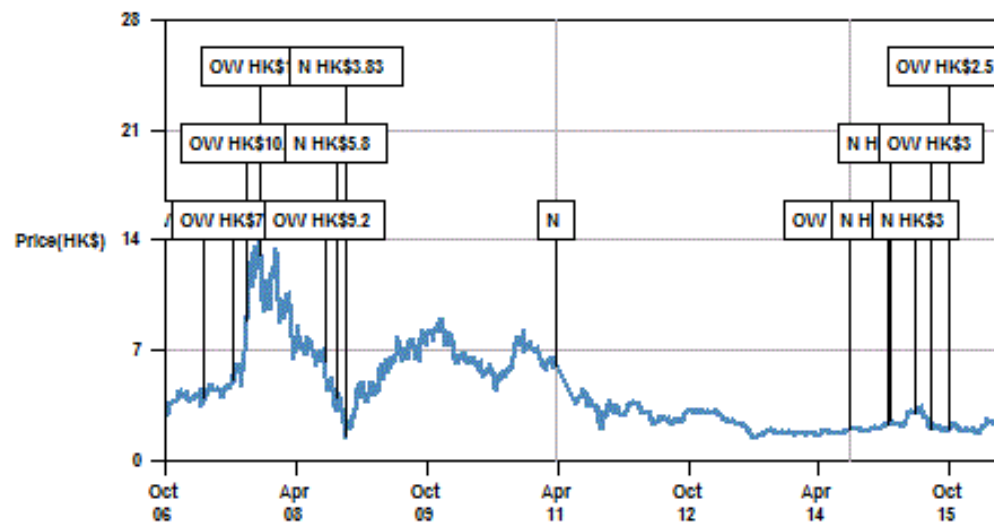
● **Market Maker/ Liquidity Provider:** J.P. Morgan Securities plc and/or an affiliate is a market maker and/or liquidity provider in securities issued by Zijin Mining Group - H.

● **Other Significant Financial Interests:** J.P. Morgan owns a position of 1 million USD or more in the debt securities of Zijin Mining Group - H.

Company-Specific Disclosures: Important disclosures, including price charts and credit opinion history tables, are available for compendium reports and all J.P. Morgan–covered companies by visiting <https://jpmm.com/research/disclosures>, calling 1-800-477-0406, or e-mailing research.disclosure.inquiries@jpmorgan.com with your request. J.P. Morgan’s Strategy, Technical, and Quantitative Research teams may screen companies not covered by J.P. Morgan. For important disclosures for these companies, please call 1-800-477-0406 or e-mail research.disclosure.inquiries@jpmorgan.com.

Date	Rating	Share Price (HK\$)	Price Target (HK\$)
10-Mar-07	OW	3.99	6.04
11-Jul-07	OW	5.10	7.40
10-Sep-07	OW	8.84	10.80

Zijin Mining Group - H (2899.HK, 2899 HK) Price Chart



Source: Bloomberg and J.P. Morgan; price data adjusted for stock splits and dividends.
Break in coverage Mar 22, 2011 - Aug 08, 2014.

29-Oct-07	OW	13.04	16.00
30-Jul-08	OW	6.26	9.20
19-Sep-08	N	4.04	5.80
25-Oct-08	N	1.59	3.83
22-Mar-11	N	6.00	--
03-Aug-14	OW	1.96	2.45
15-Jan-15	N	2.33	2.45
23-Jan-15	N	2.62	2.20
07-May-15	N	2.99	3.00
10-Jul-15	OW	2.00	3.00
28-Sep-15	OW	2.02	2.50

The chart(s) show J.P. Morgan's continuing coverage of the stocks; the current analysts may or may not have covered it over the entire period.

J.P. Morgan ratings or designations: OW = Overweight, N= Neutral, UW = Underweight, NR = Not Rated

Explanation of Equity Research Ratings, Designations and Analyst(s) Coverage Universe:

J.P. Morgan uses the following rating system: Overweight [Over the next six to twelve months, we expect this stock will outperform the average total return of the stocks in the analyst's (or the analyst's team's) coverage universe.] Neutral [Over the next six to twelve months, we expect this stock will perform in line with the average total return of the stocks in the analyst's (or the analyst's team's) coverage universe.] Underweight [Over the next six to twelve months, we expect this stock will underperform the average total return of the stocks in the analyst's (or the analyst's team's) coverage universe.] Not Rated (NR): J.P. Morgan has removed the rating and, if applicable, the price target, for this stock because of either a lack of a sufficient fundamental basis or for legal, regulatory or policy reasons. The previous rating and, if applicable, the price target, no longer should be relied upon. An NR designation is not a recommendation or a rating. In our Asia (ex-Australia) and U.K. small- and mid-cap equity research, each stock's expected total return is compared to the expected total return of a benchmark country market index, not to those analysts' coverage universe. If it does not appear in the Important Disclosures section of this report, the certifying analyst's coverage universe can be found on J.P. Morgan's research website, www.jpmorganmarkets.com.

Coverage Universe: Kang, Daniel: Aluminum Corporation of China - A (601600.SS), Aluminum Corporation of China - H (2600.HK), Angang Steel - A (000898.SZ), Angang Steel - H (0347.HK), Anhui Conch - A (600585.SS), Anhui Conch - H (0914.HK), Baoshan Iron & Steel - A (600019.SS), China Coal Energy - A (601898.SS), China Coal Energy - H (1898.HK), China Hongqiao Group (1378.HK), China National Building Material (3323.HK), China Northern Rare Earth - A (600111.SS), China Shenhua Energy - A (601088.SS), China Shenhua Energy - H (1088.HK), Huaxin Cement - A (600801.SS), Hyundai Steel Company (004020.KS), Jiangxi Copper - A (600362.SS), Jiangxi Copper - H (0358.HK), Maanshan Iron & Steel - A (600808.SS), Maanshan Iron & Steel - H (0323.HK), Mongolian Mining Corporation (0975.HK), POSCO (005490.KS), Shandong Gold - A (600547.SS), Yanzhou Coal Mining - A (600188.SS), Yanzhou Coal Mining - H (1171.HK), Zhaojin Mining Industry (1818.HK), Zhongjin Gold - A (600489.SS), Zijin Mining Group - A (601899.SS), Zijin Mining Group - H (2899.HK)

J.P. Morgan Equity Research Ratings Distribution, as of April 1, 2016

	Overweight (buy)	Neutral (hold)	Underweight (sell)
J.P. Morgan Global Equity Research Coverage	44%	44%	12%
IB clients*	53%	49%	34%
JPMS Equity Research Coverage	43%	48%	9%
IB clients*	71%	63%	49%

*Percentage of investment banking clients in each rating category.

For purposes only of FINRA/NYSE ratings distribution rules, our Overweight rating falls into a buy rating category; our Neutral rating falls into a hold rating category; and our Underweight rating falls into a sell rating category. Please note that stocks with an NR designation are not included in the table above.

Equity Valuation and Risks: For valuation methodology and risks associated with covered companies or price targets for covered companies, please see the most recent company-specific research report at <http://www.jpmorganmarkets.com>, contact the primary analyst or your J.P. Morgan representative, or email research.disclosure.inquiries@jpmorgan.com.

Equity Analysts' Compensation: The equity research analysts responsible for the preparation of this report receive compensation based upon various factors, including the quality and accuracy of research, client feedback, competitive factors, and overall firm revenues.

Registration of non-US Analysts: Unless otherwise noted, the non-US analysts listed on the front of this report are employees of non-US affiliates of JPMS, are not registered/qualified as research analysts under NASD/NYSE rules, may not be associated persons of JPMS, and may not be subject to FINRA Rule 2711 and NYSE Rule 472 restrictions on communications with covered companies, public appearances, and trading securities held by a research analyst account.

Other Disclosures

J.P. Morgan ("JPM") is the global brand name for J.P. Morgan Securities LLC ("JPMS") and its affiliates worldwide. J.P. Morgan Cazenove is a marketing name for the U.K. investment banking businesses and EMEA cash equities and equity research businesses of JPMorgan Chase & Co. and its subsidiaries.

All research reports made available to clients are simultaneously available on our client website, J.P. Morgan Markets. Not all research content is redistributed, e-mailed or made available to third-party aggregators. For all research reports available on a particular stock, please contact your sales representative.

Options related research: If the information contained herein regards options related research, such information is available only to persons who have received the proper option risk disclosure documents. For a copy of the Option Clearing Corporation's Characteristics and Risks of Standardized Options, please contact your J.P. Morgan Representative or visit the OCC's website at <http://www.optionsclearing.com/publications/risks/riskstoc.pdf>

Legal Entities Disclosures

U.S.: JPMS is a member of NYSE, FINRA, SIPC and the NFA. JPMorgan Chase Bank, N.A. is a member of FDIC. **U.K.:** JPMorgan Chase N.A., London Branch, is authorised by the Prudential Regulation Authority and is subject to regulation by the Financial Conduct Authority and to limited regulation by the Prudential Regulation Authority. Details about the extent of our regulation by the Prudential Regulation Authority are available from J.P. Morgan on request. J.P. Morgan Securities plc (JPMS plc) is a member of the London Stock Exchange and is authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority. Registered in England & Wales No. 2711006. Registered Office 25 Bank Street, London, E14 5JP. **South Africa:** J.P. Morgan Equities South Africa Proprietary Limited is a member of the Johannesburg Securities Exchange and is regulated by the Financial Services Board. **Hong Kong:** J.P. Morgan Securities (Asia Pacific) Limited (CE number AAJ321) is regulated by the Hong Kong Monetary Authority and the Securities and Futures Commission in Hong Kong and/or J.P. Morgan Broking (Hong Kong) Limited (CE number AAB027) is regulated by the Securities and Futures Commission in Hong Kong. **Korea:** This material is issued and distributed in Korea by or through J.P. Morgan Securities (Far East) Limited, Seoul Branch, which is a member of the Korea Exchange(KRX) and is regulated by the Financial Services Commission (FSC) and the Financial Supervisory Service (FSS). **Australia:** J.P. Morgan Australia Limited (JPMAL) (ABN 52 002 888 011/AFS Licence No: 238188) is regulated by ASIC and J.P. Morgan Securities Australia Limited (JPMSAL) (ABN 61 003 245 234/AFS Licence No: 238066) is regulated by ASIC and is a Market, Clearing and Settlement Participant of ASX Limited and CHI-X. **Taiwan:** J.P.Morgan Securities (Taiwan) Limited is a participant of the Taiwan Stock Exchange (company-type) and regulated by the Taiwan Securities and Futures Bureau. **India:** J.P. Morgan India Private Limited (Corporate Identity Number - U67120MH1992FTC068724), having its registered office at J.P. Morgan Tower, Off. C.S.T. Road, Kalina, Santacruz - East, Mumbai – 400098, is registered with Securities and Exchange Board of India (SEBI) as a 'Research Analyst' having registration number INH000001873. J.P. Morgan India Private Limited is also registered with SEBI as a member of the National Stock Exchange of India Limited (SEBI Registration Number - INB 230675231/INF 230675231/INE 230675231) and Bombay Stock Exchange Limited (SEBI Registration Number - INB 010675237/INF 010675237). Telephone: 91-22-6157 3000, Facsimile: 91-22-6157 3990 and Website: www.jpmpil.com. For non local research reports, this material is not distributed in India by J.P. Morgan India Private Limited. **Thailand:** This material is issued and distributed in Thailand by JPMorgan Securities (Thailand) Ltd., which is a member of the Stock Exchange of Thailand and is regulated by the Ministry of Finance and the Securities and Exchange Commission and its registered address is 3rd Floor, 20 North Sathorn Road, Silom, Bangrak, Bangkok 10500. **Indonesia:** PT J.P. Morgan Securities Indonesia is a member of the Indonesia Stock Exchange and is regulated by the OJK a.k.a. BAPEPAM LK. **Philippines:** J.P. Morgan Securities Philippines Inc. is a Trading Participant of the Philippine Stock Exchange and a member of the Securities Clearing Corporation of the Philippines and the Securities Investor Protection Fund. It is regulated by the Securities and Exchange Commission. **Brazil:** Banco J.P. Morgan S.A. is regulated by the Comissao de Valores Mobiliarios (CVM) and by the Central Bank of Brazil. **Mexico:** J.P. Morgan Casa de Bolsa, S.A. de C.V., J.P. Morgan Grupo Financiero is a member of the Mexican Stock Exchange and authorized to act as a broker dealer by the National Banking and Securities Exchange Commission. **Singapore:** This material is issued and distributed in Singapore by or through J.P. Morgan Securities Singapore Private Limited (JPMS) [MCI (P) 193/03/2016 and Co. Reg. No.: 199405335R] which is a member of the Singapore Exchange Securities Trading Limited and is regulated by the Monetary Authority of Singapore (MAS) and/or JPMorgan Chase Bank, N.A., Singapore branch (JPMCB Singapore) which is regulated by the MAS. This material is provided in Singapore only to accredited investors, expert investors and institutional investors, as defined in Section 4A of the Securities and Futures Act, Cap. 289. Recipients of this document are to contact JPMS or JPMCB Singapore in respect of any matters arising from, or in connection with, the document. **Japan:** JPMorgan Securities Japan Co., Ltd. and JPMorgan Chase Bank, N.A., Tokyo Branch are regulated by the Financial Services Agency in Japan. **Malaysia:** This material is issued and distributed in Malaysia by JPMorgan Securities (Malaysia) Sdn Bhd (18146-X) which is a Participating Organization of Bursa Malaysia Berhad and a holder of Capital Markets Services License issued by the Securities Commission in Malaysia. **Pakistan:** J. P. Morgan Pakistan Broking (Pvt.) Ltd is a member of the Karachi Stock Exchange and regulated by the Securities and Exchange Commission of Pakistan. **Saudi Arabia:** J.P. Morgan Saudi Arabia Ltd. is authorized by the Capital Market Authority of the Kingdom of Saudi Arabia (CMA) to carry out dealing as an agent, arranging, advising and custody, with respect to securities business under licence number 35-07079 and its registered address is at 8th Floor, Al-Faisaliyah Tower, King Fahad Road, P.O. Box 51907, Riyadh 11553, Kingdom of Saudi Arabia. **Dubai:** JPMorgan Chase Bank, N.A., Dubai Branch is regulated by the Dubai Financial Services Authority (DFSA) and its registered address is Dubai International Financial Centre - Building 3, Level 7, PO Box 506551, Dubai, UAE.

Country and Region Specific Disclosures

U.K. and European Economic Area (EEA): Unless specified to the contrary, issued and approved for distribution in the U.K. and the EEA by JPMS plc. Investment research issued by JPMS plc has

been prepared in accordance with JPMS plc's policies for managing conflicts of interest arising as a result of publication and distribution of investment research. Many European regulators require a firm to establish, implement and maintain such a policy. This report has been issued in the U.K. only to persons of a kind described in Article 19 (5), 38, 47 and 49 of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (all such persons being referred to as "relevant persons"). This document must not be acted on or relied on by persons who are not relevant persons. Any investment or investment activity to which this document relates is only available to relevant persons and will be engaged in only with relevant persons. In other EEA countries, the report has been issued to persons regarded as professional investors (or equivalent) in their home jurisdiction. **Australia:** This material is issued and distributed by JPMSAL in Australia to "wholesale clients" only. This material does not take into account the specific investment objectives, financial situation or particular needs of the recipient. The recipient of this material must not distribute it to any third party or outside Australia without the prior written consent of JPMSAL. For the purposes of this paragraph the term "wholesale client" has the meaning given in section 761G of the Corporations Act 2001. **Germany:** This material is distributed in Germany by J.P. Morgan Securities plc, Frankfurt Branch and J.P.Morgan Chase Bank, N.A., Frankfurt Branch which are regulated by the Bundesanstalt für Finanzdienstleistungsaufsicht. **Hong Kong:** The 1% ownership disclosure as of the previous month end satisfies the requirements under Paragraph 16.5(a) of the Hong Kong Code of Conduct for Persons Licensed by or Registered with the Securities and Futures Commission. (For research published within the first ten days of the month, the disclosure may be based on the month end data from two months prior.) J.P. Morgan Broking (Hong Kong) Limited is the liquidity provider/market maker for derivative warrants, callable bull bear contracts and stock options listed on the Stock Exchange of Hong Kong Limited. An updated list can be found on HKEx website: <http://www.hkex.com.hk>. **Japan:** There is a risk that a loss may occur due to a change in the price of the shares in the case of share trading, and that a loss may occur due to the exchange rate in the case of foreign share trading. In the case of share trading, JPMorgan Securities Japan Co., Ltd., will be receiving a brokerage fee and consumption tax (shouhizei) calculated by multiplying the executed price by the commission rate which was individually agreed between JPMorgan Securities Japan Co., Ltd., and the customer in advance. Financial Instruments Firms: JPMorgan Securities Japan Co., Ltd., Kanto Local Finance Bureau (kinsho) No. 82 Participating Association / Japan Securities Dealers Association, The Financial Futures Association of Japan, Type II Financial Instruments Firms Association and Japan Investment Advisers Association. **Korea:** This report may have been edited or contributed to from time to time by affiliates of J.P. Morgan Securities (Far East) Limited, Seoul Branch. **Singapore:** As at the date of this report, JPMS is a designated market maker for certain structured warrants listed on the Singapore Exchange where the underlying securities may be the securities discussed in this report. Arising from its role as designated market maker for such structured warrants, JPMS may conduct hedging activities in respect of such underlying securities and hold or have an interest in such underlying securities as a result. The updated list of structured warrants for which JPMS acts as designated market maker may be found on the website of the Singapore Exchange Limited: <http://www.sgx.com.sg>. In addition, JPMS and/or its affiliates may also have an interest or holding in any of the securities discussed in this report – please see the Important Disclosures section above. For securities where the holding is 1% or greater, the holding may be found in the Important Disclosures section above. For all other securities mentioned in this report, JPMS and/or its affiliates may have a holding of less than 1% in such securities and may trade them in ways different from those discussed in this report. Employees of JPMS and/or its affiliates not involved in the preparation of this report may have investments in the securities (or derivatives of such securities) mentioned in this report and may trade them in ways different from those discussed in this report. **Taiwan:** This material is issued and distributed in Taiwan by J.P. Morgan Securities (Taiwan) Limited. **India:** For private circulation only, not for sale. **Pakistan:** For private circulation only, not for sale. **New Zealand:** This material is issued and distributed by JPMSAL in New Zealand only to persons whose principal business is the investment of money or who, in the course of and for the purposes of their business, habitually invest money. JPMSAL does not issue or distribute this material to members of "the public" as determined in accordance with section 3 of the Securities Act 1978. The recipient of this material must not distribute it to any third party or outside New Zealand without the prior written consent of JPMSAL. **Canada:** The information contained herein is not, and under no circumstances is to be construed as, a prospectus, an advertisement, a public offering, an offer to sell securities described herein, or solicitation of an offer to buy securities described herein, in Canada or any province or territory thereof. Any offer or sale of the securities described herein in Canada will be made only under an exemption from the requirements to file a prospectus with the relevant Canadian securities regulators and only by a dealer properly registered under applicable securities laws or, alternatively, pursuant to an exemption from the dealer registration requirement in the relevant province or territory of Canada in which such offer or sale is made. The information contained herein is under no circumstances to be construed as investment advice in any province or territory of Canada and is not tailored to the needs of the recipient. To the extent that the information contained herein references securities of an issuer incorporated, formed or created under the laws of Canada or a province or territory of Canada, any trades in such securities must be conducted through a dealer registered in Canada. No securities commission or similar regulatory authority in Canada has reviewed or in any way passed judgment upon these materials, the information contained herein or the merits of the securities described herein, and any representation to the contrary is an offence. **Dubai:** This report has been issued to persons regarded as professional clients as defined under the DFSA rules. **Brazil:** Ombudsman J.P. Morgan: 0800-7700847 / ouvidoria.jp.morgan@jpmorgan.com.

General: Additional information is available upon request. Information has been obtained from sources believed to be reliable but JPMorgan Chase & Co. or its affiliates and/or subsidiaries (collectively J.P. Morgan) do not warrant its completeness or accuracy except with respect to any disclosures relative to JPMS and/or its affiliates and the analyst's involvement with the issuer that is the subject of the research. All pricing is as of the close of market for the securities discussed, unless otherwise stated. Opinions and estimates constitute our judgment as of the date of this material and are subject to change without notice. Past performance is not indicative of future results. This material is not intended as an offer or solicitation for the purchase or sale of any financial instrument. The opinions and recommendations herein do not take into account individual client circumstances, objectives, or needs and are not intended as recommendations of particular securities, financial instruments or strategies to particular clients. The recipient of this report must make its own independent decisions regarding any securities or financial instruments mentioned herein. JPMS distributes in the U.S. research published by non-U.S. affiliates and accepts responsibility for its contents. Periodic updates may be provided on companies/industries based on company specific developments or announcements, market conditions or any other publicly available information. Clients should contact analysts and execute transactions through a J.P. Morgan subsidiary or affiliate in their home jurisdiction unless governing law permits otherwise.

"Other Disclosures" last revised April 09, 2016.

Copyright 2016 JPMorgan Chase & Co. All rights reserved. This report or any portion hereof may not be reprinted, sold or redistributed without the written consent of J. P. Morgan.